



## TERMS AND CONDITIONS OF SALE - SERVICES

### 1. DEFINITIONS

"Seller" means Teledyne Leeman Labs, a business unit of Teledyne Instruments, Inc. "Buyer" means the entity to which Seller's Offer is made, or the entity purchasing Services from Seller. "Services" means Services offered or rendered by Seller. "Offer" means any quotation, bid, or proposal for Services made by Seller to Buyer. "Order" means Buyer's purchase order, or similar instrument. "Service Fee" means the amount charged by Seller for Services. All references to "terms and conditions" herein mean and include (a) these "Terms and Conditions of Sale", (b) Seller's Special Terms and Conditions, as applicable, and (c) any other terms and conditions mutually agreed upon by the Parties in writing, in accordance with Section 3 herein. Seller and Buyer are sometimes referred to herein individually as a "Party" and collectively as the "Parties".

### 2. OFFERS

Unless stated otherwise in writing by Seller, all Offers made by Seller shall be valid for a period of thirty (30) days from the date of such Offer. Unless accepted by Buyer within the Offer validity period, Seller reserves the right to withdraw and/or revise its Offer. The prices offered by Seller apply only to the specific scope of Services, statement of work, specifications, schedules, and terms and conditions set forth in Seller's Offer.

### 3. ACCEPTANCE

The terms and conditions herein apply to all Offers made by Seller, and all Orders accepted by Seller. Acceptance of Buyer's Order, and any changes or amendments thereto, is strictly conditioned upon Buyer's assent to Seller's terms and conditions. Unless otherwise agreed upon in writing by a duly authorized representative of Seller, Seller objects to, and is not bound by, any terms or conditions that differ from, add to, or modify the terms and conditions herein. Seller's failure to object to any terms and conditions or any other provisions contained in any communication from Buyer, including, but not limited to, Buyer's Order and any changes or amendments thereto, does not waive any of the terms and conditions specified herein. Seller's acceptance of Buyer's Order or Seller's performance of Services, whichever occurs first, shall conclusively evidence Buyer's unconditional acceptance of these terms and conditions.

### 4. PRICES

Unless otherwise agreed in writing by a duly authorized representative of Seller, all prices are stated in United States Dollars, and all invoices issued by Seller and payments made by Buyer shall be in United States Dollars.

### 5. PAYMENT TERMS AND CREDIT APPROVAL

Subject to Seller approval of Buyer's credit, Buyer may select a payment program, as specified on the face of Buyer's Order, only upon the commencement of Buyer's Order. Seller shall issue invoices to Buyer in advance. Credit terms and performance of work are at all times subject to the approval of Seller's Credit Department. If Buyer fails to fulfill the terms of payment of any prior invoice submitted by Seller, or if, in the opinion of Seller, Buyer's financial condition becomes impaired or unsatisfactory, Seller reserves the right to change, without notice, the terms of payment and/or delay or discontinue further performance of Services, without prejudice to any other available legal remedies, until past due obligations have been paid and Seller has received acceptable assurance regarding Buyer's prompt payment of future obligations. All amounts due to Seller but not paid by Buyer on the due date bear interest payable at a rate equal to the lesser of (a) one and one-half percent (1.5%) of the outstanding balance per month, or (b) the maximum interest rate permitted under applicable law. Interest accrues on past due amounts as of the date on which such amounts become due until the date Seller receives payment from Buyer. Buyer shall also be liable to Seller for any expenses incidental to collection of past due amounts, including reasonable attorneys' fees and court costs. In the event of Buyer's bankruptcy or insolvency, Seller is entitled to terminate any Order then outstanding and to receive reimbursement for termination costs and expenses pursuant to the Termination for Default Section herein.

### 6. TAXES

The amount of any present or future sales, use, excise, import duty, or other tax applicable to the manufacture, sale, or lease of goods or provision of Services shall be added to Seller's invoice and shall be paid by Buyer, unless Buyer provides Seller a valid tax exemption certificate acceptable to the applicable taxing authority. Seller shall be liable for all employment taxes applicable to Seller's employee.

### 7. SCOPE OF SERVICES

Seller agrees to perform all necessary repair Services and standard preventative maintenance of the equipment specified on the face of Buyer's Order. Seller will perform the Services (a) in a professional and workmanlike manner, (b) in accordance with applicable professional and industry standards, and (c) in compliance with all applicable laws. Unless agreed otherwise by Seller and specified on the face of Buyer's Order, parts, on-site Service, freight, and travel expenses are not included in the Service Fee. Parts supplied under Buyer's Order will be new or reconditioned and will meet Seller's specifications for the equipment. Parts that are replaced by Seller become the property of Seller. The determination as to whether to repair or replace equipment or related parts will be at the sole discretion of Seller.

### 8. BUYER'S OBLIGATION OF ASSISTANCE

To the extent Seller is required to perform Services for Buyer, Buyer shall provide Seller all information reasonably necessary for Seller to perform Services, including any plans, plant layouts, wiring instructions, and operational information. This includes previous studies, reports, or other information relative to the design, installation, and selection of equipment. Buyer shall grant Seller access to its property and other public and private lands, as reasonably required for performance of Services, and facilitate such access. Buyer shall also provide safe storage of Seller's equipment, materials, and tools during the performance of Services at Buyer or Buyer's customer's worksite. Buyer agrees to reasonably cooperate as necessary to facilitate Seller's performance of Services. Buyer covenants that it has fully and accurately disclosed to Seller all general and local conditions that may affect Seller's performance of Services. Buyer acknowledges that Seller is entitled to rely on information furnished by Buyer in developing its specifications, equipment selection, price, and in performing Services.

### 9. SERVICE EXCLUSIONS

Specifically excluded from coverage under Buyer's Order is any damage beyond control of Seller and any Services or parts required as a result of (a) accident, fire, earthquake, explosion, or flood, (b) neglect or misuse, (c) storage or operation in an adverse climate or unclean environment, (d) unauthorized moving of the equipment, (e) failure of electrical power to remain within the specified limits, (f) repairs or modifications performed by personnel not authorized by Seller, and (g) use other than that for which the equipment is intended pursuant to Seller's specifications.

### 10. SERVICE HOURS

All Services provided under Buyer's Order will be performed at mutually agreeable times during normal working hours (8:30 a.m. to 5:00 p.m., Monday through Friday, excluding holidays observed by Seller) unless otherwise specified in Buyer's Order. Service provided beyond the scope of Buyer's Order will be invoiced to Buyer at Seller's

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prevailing field service rates, inclusive of applicable travel and living expenses, travel time, and Service labor. No Service will be provided beyond the scope of Buyer's Order without the prior agreement of both Parties. During the term of Buyer's Order, Buyer will provide Seller, or its designated representative's, access to the site where the equipment is located. Should Buyer require Service, please contact Seller's Buyer Service Center located in Hudson, New Hampshire at (800) 533-6267. Please provide the Install Number listed on the face of Buyer's Order to help expedite the Service response.

#### **11. SITE APPROVAL**

Seller's service representative may from time to time inspect the site where the equipment to be serviced is located. Should the site fail to satisfy the requirements of the original installation requirements, including, but not limited to, environmental and electrical specifications, Seller's obligations under Buyer's Order will be suspended until Buyer satisfies the site requirements. Notwithstanding such suspension, Buyer will be obligated to continue paying the Service Fee provided hereunder. In the event Buyer moves the equipment, or any part thereof, from the original site, Seller reserves the right, in addition to all other rights it has with respect to site approval, to adjust the Service Fee effective immediately to reflect any increased Service and/or travel costs and to impose a reinstallation charge for any additional site survey costs or related costs incurred by Seller.

#### **12. PACKING AND PACKAGING**

All parts shall be packed and packaged in accordance with Seller's standard commercial packing and packaging methods. Any nonstandard or special packing or packaging requested by Buyer shall be at Buyer's sole expense.

#### **13. SHIPPING TERMS, TITLE, AND RISK OF LOSS**

Unless otherwise stated, freight expenses shall be shared equally between Seller and Buyer. Unless otherwise agreed in writing by a duly authorized representative of Seller, analytical assistance, methods development, and operator training are not included under Buyer's Order. Consumable supplies and accessories are not included under Buyer's Order, but may be purchased separately. A listing of consumable parts is described on the face of Buyer's Order. Unless agreed otherwise by Seller in writing, all domestic shipments shall be delivered F.O.B. Seller's shipping dock in accordance with the Uniform Commercial Code (UCC), and all shipments to locations outside the United States shall be delivered Ex Works to Buyer's designated carrier in accordance with Incoterms 2010. Risk of loss and title to goods shall pass upon such delivery. Seller prepays shipping, insurance, or other related charges. Buyer agrees to reimburse Seller promptly for such charges. Buyer will be responsible for packing and shipping any defective parts back to Seller, freight prepaid, within fourteen (14) days of discovery of the defect. Replacements for any parts not returned within such fourteen (14) day period will be invoiced at Seller's full list price.

#### **14. EXPORT COMPLIANCE**

Shipment of parts, provision of Services, and delivery of technical information under Buyer's Order is subject to all decrees, statutes, laws, rules, and regulations which govern export, re-export, or otherwise pertain to export controls of the United States and the country of Buyer, including, but not limited to, the U.S. Department of Commerce Export Administration Regulations (EAR) and the U.S. Department of State International Traffic in Arms Regulations (ITAR). The Parties each agree to provide to the other in a timely manner such information and assistance as may reasonably be required in connection with securing any required authorizations or licenses. Buyer agrees to indemnify and hold Seller harmless from any claims or liability arising from Buyer's failure to comply with all such decrees, statutes, laws, rules, and regulations. Any Order accepted by Seller which cannot be fulfilled due to law or regulations or Seller's inability to obtain any required export license, may be cancelled by Seller. In such case, Seller shall have no liability or obligations to Buyer.

#### **15. DELIVERY SCHEDULES AND FORCE MAJEURE**

Any delay or failure of Seller to perform its obligations under Buyer's Order shall be excused if such delay or failure is the result of an unforeseeable event or occurrence beyond the reasonable control of Seller, and without its fault or negligence, including, but not limited to, acts of God, actions by any governmental authority (whether valid or invalid), fires, floods, weather conditions, windstorms, explosions, riots, natural disasters, wars, sabotage, labor problems (including lockouts, strikes, and slowdowns), inability to obtain power, utilities, materials, labor, equipment, transportation, or court injunction.

#### **16. CHANGES**

Buyer may request changes to the general scope of Buyer's Order by a written notice to Seller, provided, however, such changes shall not be effective until and unless Seller consents to such changes in writing. If any such changes cause an increase or decrease in the cost of, or the time required for, the performance of any part of Buyer's Order, an equitable adjustment shall be made to the price and/or delivery schedule, and Buyer's Order shall be modified to reflect such change and adjustment in writing.

#### **17. TERMINATION FOR CONVENIENCE**

Buyer may request cancellation or termination of Buyer's Order for Buyer's convenience, in whole or in part, by providing prior written notice to Seller. Seller agrees to cooperate with Buyer in attempting to effect such cancellation or termination conditioned upon Buyer paying Seller for all Services performed and related termination expenses.

#### **18. TERMINATION FOR DEFAULT**

Either Party may terminate Buyer's Order if the other Party materially breaches a material provision of Buyer's Order. In the event that a Party (the "Breaching Party") is in material breach of a material provision of Buyer's Order, the other Party (the "Non-Breaching Party") shall submit a written cure notice to the Breaching Party advising of such breach. The Breaching Party shall have thirty (30) days from receipt of such notice to cure the breach. If the Breaching Party does not cure the breach within the thirty (30) day cure period, the Non-Breaching Party may terminate Buyer's Order. Either Party may immediately terminate Buyer's Order if the other Party is adjudicated bankrupt, files a petition for bankruptcy, makes an assignment for the benefit of creditors, or if an action under any law for the relief of debtors is taken.

#### **19. LIMITED WARRANTY**

Seller warrants all Services shall be free from defects in material and workmanship for ninety (90) days from the date of completion unless otherwise mutually agreed by the Parties. In the case of defective Services, Seller shall re-perform such Services. Such re-performance by Seller shall be Buyer's sole remedy for defective Services. THESE EXPRESS WARRANTIES, INCLUDING THE REMEDIES SET FORTH HEREIN, ARE EXCLUSIVE AND ARE IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED. NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE IS INTENDED OR GIVEN. IN THE CASE OF GOODS OTHER THAN THOSE OF SELLER'S OWN MANUFACTURE, SELLER MAKES NO WARRANTIES, EXPRESS, STATUTORY, OR IMPLIED.

#### **20. CONFIDENTIALITY**

Each Party (the "Receiving Party") shall keep confidential and not directly or indirectly disclose to any third party any Confidential Information, as defined herein, furnished to it by the other Party (the "Disclosing Party") in connection with Seller's Offer and/or Buyer's Order without the Disclosing Party's prior written consent. "Confidential Information" includes, but is not limited to, business, financial, statistical, and commercial information, pricing, technical data and information, formulae, analyses, trade secrets, ideas, methods, processes, know how, computer programs, designs, data sheets, schematics, configurations, and drawings. Confidential Information does not include information that (a) is or becomes generally available to the public other than as a result of disclosure by Receiving Party, (b) was available on a non-confidential basis prior to its disclosure by Disclosing Party, (c) is or becomes available to Receiving Party on a non-confidential basis from a source other than Disclosing Party when such source is not, to

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the best of Receiving Party's knowledge, subject to a confidentiality obligation with Disclosing Party, or (d) was independently developed by Receiving Party without reference to the Confidential Information, and Receiving Party can verify development of such information by written documentation.

#### **21. INSURANCE**

Seller agrees to carry and maintain the minimum following insurance from reputable carriers: (a) Commercial General Liability Insurance with a combined single limit of not less than \$1,000,000 per occurrence and in the aggregate, and (b) Statutory Coverage Workers' Compensation Insurance (including Occupational Disease Coverage) in accordance with the laws of the State(s) where the Services will be performed. Seller shall provide Buyer with certificates of insurance issued by the carriers evidencing the above coverages prior to commencement of Services.

#### **22. INDEMNIFICATION**

Each Party (the "Indemnifying Party") agrees to indemnify, defend, and hold harmless the other Party, its officers, directors, and employees (the "Indemnified Parties") from and against any and all liabilities, losses, expenses, liens, claims, demands, and causes of action ("Claims") for death, personal injury, or property damage arising out of any negligent act or omission of the Indemnifying Parties in the performance of Buyer's Order, except to the extent such Losses are contributed to by (a) the negligence or willful misconduct of the Indemnified Party, (b) the negligence or willful misconduct of any third parties, or (c) equipment, information, or materials furnished by Buyer to Seller. Seller's indemnification of Buyer does not apply unless Buyer (a) notifies Seller in writing of any such Claim as soon as reasonably practicable, and (b) allows Seller to control, and reasonably cooperates with Seller, in the defense of any such Claim and related settlement negotiations.

#### **23. LIMITATION OF LIABILITY**

Notwithstanding any other provision herein, under no circumstances shall either Party be liable for any consequential, special, incidental, indirect, multiple, administrative, or punitive damages, or any damage of an indirect or consequential nature arising out of or related to its performance under Buyer's Order, including, without limitation, loss of use, loss of revenues, loss of anticipated profits, and cost of capital, whether based upon breach of Buyer's Order, warranty, negligence, or any other type of Claim, and whether grounded in tort, contract, civil law, or other theories of liability, including strict liability, even if advised in advance of the possibility of such damages. Seller's total liability arising from or related to Buyer's Order, including, but not limited to, its liability for indemnity, defense, and hold harmless obligations under Buyer's Order, is limited to no more than the amount paid by Buyer to Seller under Buyer's Order, and Buyer agrees to indemnify Seller for any excess amounts. To the extent that this limitation of liability conflicts with any other Section or provision herein, such provision shall be regarded as amended to whatever extent required to make such provision consistent with this clause.

#### **24. ETHICS AND VALUES**

Seller is committed to uncompromising ethical standards, strict adherence to laws and regulations, and customer satisfaction. Buyer is encouraged to communicate any concerns or questions regarding the ethics and values of Seller to the Teledyne Corporate Ethics Help Line at 1-877-666-6968.

#### **25. ORDER OF PRECEDENCE**

The following order of precedence shall apply in the event of an inconsistency within Buyer's Order and its related documents, as applicable:

- (a) Seller's Special Terms and Conditions
- (b) Seller's Terms and Conditions of Sale
- (c) Specification
- (d) Statement of Work or Scope of Services

#### **26. GOVERNING LAW AND VENUE**

The performance of the Parties, and any judicial or arbitration proceedings, shall be construed and governed in accordance with the laws of the State of New Hampshire, United States of America, excepting its laws and rules relating to conflict of law. Neither (a) the United Nations Convention on Contracts for the International Sale of Goods, (b) the 1974 Convention on the Limitation Period in Contracts for the International Sale of Goods (hereinafter referred to as the "1974 Convention"), nor (c) the Protocol Amending the 1974 Convention held at Vienna, Austria, on April 11, 1980, apply in any manner to the interpretation or enforcement of Seller's Offer, or Buyer's Order.

#### **27. DISPUTES AND ARBITRATION**

The Parties shall attempt to resolve any dispute, controversy, or claim arising under or relating to Seller's Offer or Buyer's Order, or to a material breach, including its interpretation, performance, or termination. If the Parties are unable to resolve such dispute, either Party may refer the dispute to arbitration. The arbitration shall be conducted in English and in accordance with the Commercial Rules of the American Arbitration Association, which shall administer the arbitration and act as appointing authority. The arbitration, including the rendering of the decision and/or award, shall take place in Nashua, New Hampshire, United States of America, and shall be the exclusive forum for resolving the dispute, controversy, or claim. The arbitrator shall make the final determination as to any discovery disputes between the Parties. Examination of witnesses by the Parties and by the arbitrator shall be permitted. A written transcript of the hearing shall be made and furnished to the Parties. The cost of this transcript shall be borne equally by the Parties. The award or decision of the arbitrator shall state the reasons upon which the award or decision is based, and shall be final and binding upon the Parties. The prevailing Party shall be entitled to compensation for the expense of the arbitration, including, but not limited to, the award of attorneys' fees, at the discretion of the arbitrator. Both Parties waive their right to any appeal under any system of law. The award shall be enforceable before any court of competent jurisdiction upon the application to such court by either Party. The arbitrator shall have no authority to award any of the types of damages excluded by hereunder, and shall be so instructed by the Parties.

#### **28. RELATIONSHIP OF THE PARTIES**

Each Party is an independent contractor. Neither Party shall have authority to bind the other except to the extent authorized herein. This Agreement is not intended by the Parties to constitute or create a joint venture, pooling arrangement, partnership, or formal business organization of any kind. The Parties shall act as independent contractors at all times, and neither Party shall act as the agent for the other, and the employees of one shall not be deemed employees of the other.

#### **29. MODIFICATIONS TO ORDER**

Buyer's Order may only be modified by written instrument signed by duly authorized representatives of the Parties.

#### **30. NOTICES**

All notices given by the Parties shall be made in writing, and delivered personally or sent by prepaid mail (by air-mail if the notice is being communicated internationally), or by facsimile, cable, or email addressed to the intended recipient at its address or at its electronic address. Regardless of the method of transmittal, the sending Party is responsible for obtaining a return receipt for the notice, demand, or communication.

#### **31. ASSIGNMENT**

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Neither Party may assign, delegate, sublicense, or transfer, whether by operation of law or otherwise, their obligations or rights hereunder without the other Party's written consent and any assignment, delegation, sublicense, or transfer (a) without such written consent is void and of no effect and, (b) if consent is given, shall be binding upon, and inure to the benefit of the successors and assigns of the Parties. Notwithstanding any provision of these terms and conditions, Seller may, without consent, subcontract work to be performed under Buyer's Order or assign Buyer's Order to a parent, subsidiary, or affiliate company of Seller. In addition, without securing such prior consent, Seller shall have the right to assign Buyer's Order to any successor, by way of merger or consolidation, or the acquisition of substantially all of the entire business and assets of Seller relating to the subject matter of Buyer's Order, provided that such successor shall expressly assume all of the assignor's obligations and liabilities under Buyer's Order, and provided further that Seller shall remain liable and responsible to Buyer for the performance and observance of all such obligations.

**32. WAIVER; REMEDIES; COSTS**

None of the Sections, terms, conditions, or provisions herein shall be waived by any act or knowledge on the part of Seller, except by written instrument signed by a duly authorized representative of Seller. The waiver by Seller of any term, condition, provision, or right hereunder or the failure to enforce at any time any of the terms and conditions herein, or any rights with respect thereto, is not a continuing waiver or a waiver of any other rights, or of any material breach or failure of performance of Buyer. The remedies herein reserved or created for Seller shall be cumulative, and additional to any other or further remedies provided at law or in equity. Seller may remedy any breach of the terms or conditions hereof without waiving the breach remedied, or without waiving any other prior or subsequent breach. Buyer shall pay all Seller's costs and expenses, including attorney's fees, incurred by Seller in exercising any of its rights or remedies hereunder or enforcing any of the terms or conditions hereof.

**33. SEVERABILITY**

If any term, condition, or provision herein is invalid, ineffective, or unenforceable under present or future laws, then the remainder of the terms, conditions, and provisions shall remain in full force and effect, and shall in no way be affected, impaired, or invalidated.

**34. PARTIES**

The Parties to any Offer, Order, or associated transaction are Seller and Buyer as identified above and unless expressly stated otherwise, no other persons, parties, or entities have any rights, or receive any benefits hereunder. Seller is an independently functioning subsidiary or business unit of Teledyne Technologies Incorporated. Neither Teledyne Technologies Incorporated, nor any of its subsidiaries, affiliates, or business units, other than Seller, have any obligations or duties hereunder and are unrelated third parties for all purposes.

**35. HEADINGS**

The headings used herein are for reference purposes only and shall not affect the meaning or interpretation of any term, condition, or provision herein.

**36. ENTIRE AGREEMENT**

These terms and conditions (including Seller's Special Terms and Conditions, as applicable) and Buyer's Order (as accepted by Seller in accordance with the terms herein), including any applicable specifications, statement of work, or other applicable documents constitute the entire agreement between the Parties and supersede any prior oral or written agreements, commitments, understandings, or communications with respect to the subject matter of Buyer's Order.

**37. SURVIVAL**

Notwithstanding anything else contained herein to the contrary, the Parties agree that the provisions of the following Sections shall survive the expiration or termination of Buyer's Order: Sections 5. Payment Terms and Credit Approval; 6. Taxes; 14. Export Compliance; 17. Termination for Convenience; 18. Termination for Default; 19. Limited Warranty; 20. Confidentiality; 22. Indemnification; 23. Limitation of Liability; 26. Governing Law and Venue; 27. Disputes and Arbitration; 28. Relationship of the Parties; 31. Notices; and 34. Parties.

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